



Thomas Gosselin, MSW Consultant and Coach

Tom Gosselin brings over 25 years of international experience in developing leaders who drive organizational performance. He specializes in executive coaching, leadership development, training, and organization development consulting.

Over the course of his career, Tom has focused on executive coaching and leadership development, including developing a coaching model for leaders in transition. He is an expert in emotional intelligence and has developed interventions and coaching techniques to build EI in executives. He has also led large-scale transformational change initiatives.

Tom has worked extensively with clients in financial services, media, consulting and professional services, manufacturing, travel services, pharmaceutical and medical products, and consumer products including: Alliance Capital, C.R. Bard, Bristol-Myers Squibb, Ford Motor Company, Ingersoll Rand, J.P. Morgan-Chase, Lincoln Financial, Marsh, Mercer, McKinsey & Company, Philips, Putnam Investments, Scripps Networks, Spencer Stuart, and State Street Corporation.

Earlier in his career, Tom led organization development projects at MCI Telecommunications, Freddie Mac, and the US Department of Labor as a consultant with the Sterling Institute.

One of Tom's intellectual passions is in developing practical applications of negotiation theory. In addition to his workshops in negotiating, Tom's book *Practical Negotiating: Tools, Tactics, and Techniques* has been hailed as "a thoughtful, engaging, and practical guide on a topic of increasing importance to leaders and organizations." Additionally, he often leverages his experience as a psychotherapist in exploring organizational and interpersonal dynamics.

Tom received a BA from St. John's in Philosophy and Psychology, and an MSW from Catholic University. He also studied Organizational Behavior at George Washington University and at Boston College. He is an active member of the American Society for Training and Development, the National Speakers Association, and the Society for Human Resource Management. He has also been a guest lecturer on power and influence in organizations at The Harvard Business School.

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Nevins Consulting, Inc. works with executives, teams, and organizations to create tailored solutions in the areas of leadership and management development, organizational effectiveness, and talent assessment and planning. We collaborate with our clients to help them achieve specific and meaningful organizational and business results. Our services and solutions range from executive coaching and team alignment to organizational development and the creation of leadership and executive training programs. Our passion is to help our clients develop extraordinary leaders, highly functioning teams, execution-driven organizations, and the talent-management processes that will ensure long-term and sustainable success.